Electronic Health Records for Chiropractors

Medicfusion
EHR for Chiropractors
Why EHR?

With so many changes coming in health care, implementing Electronic Health Records is a key to survival for chiropractors. You’ll be amazed how EHR can improve your practice. You’ll see more patients; increase office efficiency; simplify documentation and compliance; and improve the speed and accuracy of your SOAP notes. And, with EHR in place, you’ll avoid government penalties for non-compliance.

Why Medicfusion?

Choosing an EHR provider is a critical decision, and there are many compelling reasons to select Medicfusion EHR. Here are a few. Our cloud-based solution was designed by chiropractors specifically for chiropractors. We’re an acknowledged industry leader with features and benefits that can take your practice to new levels of efficiency. Our revolutionary ChiroComplete package provides a new standard of management control for chiropractors. And our range of EHR platforms (ChiroComplete, ChiroGold, ChiroSilver, and ChiroBronze) offer solutions for practices of all sizes.

In addition, Medicfusion is HITECH certified, a key point since incentive dollars are available to practices that implement a HITECH certified EHR (available with ChiroComplete, ChiroGold, and ChiroSilver).
In today’s economic and technology environment, client server-based software no longer makes sense. What makes sense is a cloud-based solution like Medicfusion that is accessible 24/7 over the Internet. Our seamlessly integrated, database driven, web-based system gives you instant access to your system whenever and wherever you need it, including from your smartphone or tablet.
Receive up to $24,000 over three years

With strong government backing, all medical records in the U.S. are being converted into the electronic format. This initiative was launched with passage of The Health Information Technology for Economic and Clinical Health (HITECH) Act, part of the American Recovery and Reinvestment Act. A key element of the HITECH Act is making government incentives available to physicians who demonstrate Meaningful Use of a Certified EHR System.

Although EHR Incentive Programs are available through both Medicaid and Medicare, the Medicare EHR Incentive Program is the channel for Chiropractors. Under this program, you could be eligible for up to $24,000 in reimbursements over three years. To be eligible, you must begin the Meaningful Use process by October 1, 2014.

After 2015, Medicare eligible Chiropractors that do not successfully demonstrate Meaningful Use of an EHR system will have their Medicare reimbursement payments adjusted.
Medicfusion is HITECH certified, an important consideration since government incentive dollars are available to practices that implement a HITECH certified EHR.

The HITECH Act authorizes the Center for Medicare and Medicaid Services (CMS) to issue annual payments to eligible providers who demonstrate Meaningful Use of a Certified EHR System. To demonstrate Meaningful Use, you must complete an Attestation process, which Medicfusion can assist you with.
Patient Records are created and maintained using narrative libraries that you control, not rigid templates. This guarantees robust, customized clinical documentation for all your patient records. Notes can be fully customized to explain patient situations. By avoiding rigid templates and ensuring flexibility, Medicfusion always delivers the best documentation, completely eliminating the hassles associated with travel cards, manila folders, or hanging files.

This feature lets you treat more patients in less time. When it comes to clinical documentation, Medicfusion has unprecedented speed, scope and style. Using a standard PC or MAC, or tablet, you can completely document the clinical encounter and even order tests, using SOAP (Subjective Objective Assessment Plan) notes and reports.
Medicfusion’s SOAP notes come pre-loaded with one of the broadest, most comprehensive libraries of clinical exams and tests, featuring over 225 subjective, objective, assessment and plan findings. You can also completely customize your Medicfusion SOAP settings through a simple hide/show setup.
The Medicfusion Transcription Library eliminates the obsolete and mundane tasks involved with dictating, transcribing, typing notes, and narratives. It’s a Library of common medical terms specific to your practice to make transcription in SOAP Notes speedy and accurate. It’s fast, easy to use, a breeze to edit and included in your Medicfusion monthly fee.
Medicfusion is proud to offer the first ever, fully integrated library of Outcomes Assessment Forms, primarily for Orthopedic, Neurology, Chiropractic and anyone involved with Pain Management. This exciting feature provides unprecedented tools for documenting medical necessity to avoid denials and post-payment recoupment and to ensure compliance with insurance companies.

(Chiropractic, Orthopedic, Pain Management Use) Included in ChiroComplete and ChiroGold Packages. Optional in all other Packages for an additional fee.
Connect to Your Patients

Patient Portal Website

Medicfusion’s Patient Portal Website is a powerful tool for intake, patient payments, scheduling, charting their progress and even making co-pays with a Virtual Payments function. For example, patients can log on at home and update records, complete forms in real time, and accomplish many other tasks you may require of them, all from the comfort of their home. This feature is free to you and your patients as part of the Medicfusion System.
Patient File Attachments

Medicfusion understands that it is critical to access pertinent medical records at the point of care. As a result, we developed a fast, easy-to-use attachments feature for MRI’s, x-rays, referrals and more. If you need to attach any document to your patients’ records, the Medicfusion Attachments Module makes it easy. Within Medicfusion, patient files may be attached in virtually any format, including pdf, jpeg, gif, png, and tiff. Documentation may be attached from efax, camera, email, USB upload and/or scanned.

Online Scheduler

Medicfusion’s Online Scheduler is your best friend in enterprise medical scheduling. We do the searching for you. We take care of appointment confirmations, reminders, re-calls and more. Your patients actually schedule their appointments online at their convenience. Medicfusion’s Online Scheduler may be customized for your practice, and there are no limits on providers or resources.
Medicfusion offers the only EHR with Custom Forms. This lets you input your own intake or exam forms, or even targeted patient surveys into your Medicfusion websites. You can adopt shared forms from our Custom Forms Library, or create a proprietary form for your own use. In the rare event you require a very complex form, Medicfusion developers are available.

Our Custom Forms Library is standard in all Packages. It contains over 50 commonly used forms and surveys you can quickly adapt to your practice. Examples are: Health History, Patient History, Patient Questionnaire, Motor Vehicle.
Patient Self Check-in

A feature that will save you considerable time and money is Patient Self Check-in with Check-in Medic, a program that lets patients go directly to the computer when they enter your office. They can check themselves in, fill out a VAS (visual analog scale rating pain level), update their health history, and sign the digital signature pad.

A value-added option with this program lets you collect patient subjective findings, co-pays and even handles walk-ins. For this option, we can provide a separate computer for your waiting room or you may provide one.

Digital Signature Pad
One Digital Signature Pad is available with the purchase of Check-in Medic. It takes the place of patient sign-in sheets and further assists an office with HIPAA compliance. Digital Signature Pads may also be purchased alone for an additional fee.

Virtual Payment
Integrated Online Payments

This optional use feature includes automated recurring charges for cash plans and balance payoffs. There is an initial setup fee and a small monthly service charge for those choosing to use this feature, which has proven to be well worth the nominal cost.
With Medicfusion, in partnership with DrFirst, prescriptions are sent electronically to the patient’s pharmacist. This function is required by the federal government to complete the attestation process.

Features include:

- Real-time patient medication lists
- Electronic prescriptions
- One click renewals
- Fewer calls from pharmacies or to physicians
- Fewer handwriting interpretation errors
- Increased productivity
- Reduced potential for adverse drug events

**ePrescribe Professional Licenses**

LIMITED USE: (includes staff license) Recommended for non-prescribing professionals. Included in ChiroComplete, ChiroGold and ChiroSilver Packages.

FULL USE: Available for an additional fee per year. Recommended for prescribing professionals.
Automated Communications

Medicfusion’s Automated Communications will further assist in saving you time and money. Email messages are automated to grow your practice, save you time, and improve patient compliance. With this feature, you may email a message to a single patient or a portion of your patient database for appointment reminders, birthday greetings and more via their home computer or Smartphone.

Voice & Text Messaging

Additionally, Medicfusion offers an optional text and voice feature. For a small monthly fee, your Automated Communications can be sent in text, voice or the included email format.

Choose from a variety of Text & Voice Packages designed to fit your needs and budget.

Charges will be made directly to your payment method on record with Medicfusion.

Voice Dictation Module

With this module, you simply speak your notes into Medicfusion and they will be transcribed into text. This voice-activated feature allows for hands-free transcription to save time and errors.

Optional with all Packages for an Additional Fee
Data Migration

Medicfusion Data Migration is a must for mature practices.

This feature allows Medicfusion to import vital patient demographics from your old software system, giving you a head start on your Medicfusion implementation process.

Check-in Medic is an alternative to Data Migration.
With our revolutionary metrics analysis, Medicfusion helps you keep your finger on the pulse of your practice, 24/7. Define the time period and, with a single click and in under a second, you’ll get a complete report detailing:

- Real-time statistics
- Patient visits
- New patients
- No shows
- Cancellations
- Procedures performed by provider
- Receipts by patient and payment type
- The next day’s business
- Appointment and schedule details
- Products sold by staff member
Support & Training

Our 24/7 support ensures that whatever your EHR needs and challenges, Medicfusion is available to help. Our online Solutions Knowledge Base provides self-help answers to most questions, or you may reach out to our Support Team via our Support Desk, email, live chat or phone at any time. All support requests will be documented and responded to in a timely fashion.

Visit http://support.medicfusion.com
Training

Online Videos & Weekly Webinars

Online Videos
Medicfusion understands how busy you are and the need to get technology quickly implemented. Training begins with easy-to-navigate online videos to familiarize you with the program. These videos will walk you through system setup, then the flow of patient from check-in to check-out.

Training Webinars
Training webinars are presented on different days of the week and at a variety of times to ensure availability to all users. We pride ourselves on delivering products that are easy to use. However, if questions should arise, simply contact our Support Desk for assistance.

Certification Courses

Online Certification Courses are available for Medicfusion and SOAP Notes. These online courses consist of detailed training videos and short quizzes. Upon completing with a passing grade, trainees will receive a Certificate of Completion. We recommend that new employees obtain Certification for smooth transition and that all Providers should partake in the SOAP Note course. The courses consist of several modules and take approximately 90 minutes each to complete. Each Certificate of Completion may be redeemed for one hour of complimentary Private Training – one per practice.
Private Training Sessions

Upon completion of the Certification courses, you will be ready for highly targeted private sessions where we answer your questions and discuss recommended best practices for your clinic. These sessions will be scheduled at times convenient to you and presented by our seasoned training staff. These one-on-one sessions are available at a nominal hourly fee.

InSync Training

For those clinics using InSync for their billing solution, MD On-Line provides extensive training options to ensure your team is effectively using the system. The InSync team is also available for ongoing support and questions related specifically to their billing system.

ClaimFusion Training

For those clinics choosing ClaimFusion as their billing solution, a video training program is available, along with Certification. This course consists of 7 modules and takes approximately 60 minutes to complete. You may also request Private Training Sessions for a nominal fee.
Billing Partners

ChiroComplete is a partnership between Medicfusion EHR and MD On-Line that, for the first time, gives the chiropractic community a complete suite of products to meet the challenges ahead in healthcare. The MDOL InSync Practice Management (PM) solution offers a fully automated billing system favored by thousands of chiropractors. Together, Medicfusion and MD On-Line deliver total system automation and EHR certification with unsurpassed billing and payment management.

Here are some key benefits that MD On-Line adds to the full service Medicfusion solution:

- Autoposting of Electronic Remittance Advice (ERAs)
- Easy Entry and Retrieval
- Simplified Collection
- Electronic Superbill Creation Module
- Simplified Claim Tracking
- Accounts Receivable Reports
- Daily Reconciliation Reports

All Clearinghouse fees are extra and billed directly from vendor partner.

As a Medicfusion user, you’ll find ClaimFusion to be an exceptional addition to your practice. All your billing and coding needs are handled problem-free and in real time; you also benefit from automated charge posting and electronic remittance. Bottom line - ClaimFusion’s ability to simplify billing and claims processing means you’ll be paid faster, have fewer claims rejected, watch your collection rates improve and enjoy increased revenue.

With partner, MedIT Live™ PM Software, ClaimFusion offers:

- Electronic EOB/ERA Payment Posting and Account Reconciliation
- Automated Patient Invoicing
- Management Report Package (Includes Real-Time Information on Receivables, Active Claims, Denied Claims, and EOB Postings)
- No Up-Front Practice Management (PM) Software Cost
- No Annual ClaimFusion Maintenance Cost

Also Available (additional fees may apply):

- Credentialing
- Real-Time Electronic Patient Eligibility Verification
- Collections Processing
- Medical Billing and Available Collection Services
- Claims Follow-up and Denial Appeals
Key features and benefits include:

- HITECH Certification
- Billing Integration with InSync® PM
- Attestation Coaching
- Clinical Documentation (SOAP Notes)
- Patient Portal
- Transcription Library
- Online Scheduler
- Custom Forms Library
- ePrescribe Pro License
- Customer Support: Medicfusion 24/7
- Customer Support: InSync Phone Support
- Training with Medicfusion: Videos, Guides, Webinars, Online Certification Course
  - Private Training $50/hour
  - Custom SOAP Note Training $75/hour
- Private Training with InSync® included

Key features and benefits include:

- ClaimFusion Billing from MedIT Live
- HITECH Certification
- Clinical Documentation (SOAP Notes)
- Patient Portal
- Transcription Library
- Online Scheduler
- Custom Forms Library
- Outcomes Assessment Library
- ePrescribe Pro License
- Customer Support: Medicfusion 24/7
- Training with Medicfusion: Videos, Guides, Webinars, Online Certification Course
  - Private Training $50 hour
  - Custom SOAP Note Training $75 hour
ChiroSilver

Key features and benefits include:
- HITECH Certification
- Clinical Documentation (SOAP Notes)
- Patient Portal
- Transcription Library
- Online Scheduler
- Custom Forms Library
- Outcomes Assessment Library
- ePrescribe Pro License
- Customer Support: Medicfusion 24/7
- Training with Medicfusion: Videos, Guides, Webinars, Online Certification Course
  - Private Training $50 hour
  - Custom SOAP Note Training $75 hour

ChiroBronze

Key features and benefits include:
- Clinical Documentation (SOAP Notes)
- Patient Portal
- Transcription Library
- Online Scheduler
- Custom Forms Library
- Customer Support: Medicfusion 24/7
- Training with Medicfusion: Videos, Guides, Webinars, Online Certification Course
  - Private Training $50 hour
  - Custom SOAP Note Training $75 hour
For chiropractors, the dynamic partnership of Medicfusion and MD On-Line ushers in a new era of office efficiency and management control - a robust, integrated solution that will change your practice forever. Now, for the first time, the chiropractic community has a complete suite of products to meet the challenges ahead in healthcare.

The MDOL InSync® Practice Management (PM) solution maximizes productivity and revenue streams by reducing operational costs and increasing profitability. A fully automated billing system favored by thousands of chiropractors, InSync® brings exciting, new levels of efficiency to your office when teamed with Medicfusion.
Autoposting of Electronic Remittance Advice (ERAs) automates and streamlines payment posting for busy office staff, while still offering a manual payment posting option.

Easy Entry and Retrieval of patient demographics and insurance.

Simplified Collection of copayments and patient eligibility checks.

Simplified Claim Tracking for easy correction and resubmission.
Electronic Super Bill Creation Module
includes charges for diagnosis, services, treatments, and procedures of patients in one user friendly customizable design.

Accounts Receivable Reports
provide 30, 60 and 90-day data in a clear, concise format for simple review.

Daily Reconciliation Reports
offer a streamlined process for users to easily manage day-to-day transactions including charges and payments.
Association Partnerships

American Chiropractic Association (ACA)
Medicfusion EHR has partnered with the ACA, the largest professional association in the United States representing doctors of chiropractic. Medicfusion is providing a specially designed EHR education program to increase knowledge and awareness of HITECH and the importance of EHR. A key element of this partnership is a series of free webinars from Medicfusion that examine many EHR issues.

In addition to the ACA, Medicfusion has partnered with several State Chiropractic Associations.

Medicfusion is proud to be an accredited Better Business Bureau business, which includes a commitment to resolve consumer complaints in a timely fashion. Medicfusion is based out of the state of North Carolina and therefore a member of BBB in that state. Visit www.bbb.org for more information.
Request a free demo today!

Get Back to Your Practice, Not Your Paperwork!